



Prime

PT Prime - Soluções Empresariais de Telecomunicações e Sistemas, S.A. provides innovative and advanced solutions efficiently and with flexibility, to large organisations. **PT Prime** aggregates services formerly provided by Portugal Telecom and data communication and network services that were formerly provided by Telepac.

In March 2001, **PT Prime** joined **Tradecom's** marketplace, and started a phased implementation of the e-procurement tool.

In the first phase, the BuyTradecom tool was available only for Logistic and Supply Department users, who acquired mainly office supplies, PCs and computer accessories.

The second phase's (October 2001) main goals were:

- Purchase process analysis and reengineering for office supplies, computer accessories and routers;

- Inclusion in the catalogue of routers, which are extremely important to the company operating processes;
- The integration with PT Prime's ERP - SAP using SAP's "Business Connector 3.5";
- The extension of the tool to every department of the company.

The second phase of the project was concluded in February 2002, with 70 users buying on a daily basis through **Tradecom's** marketplace.

According to Filomena Ferraz, PT Prime's project chief, 'after more than a year using the **BuyTradecom** solution, the balance is quite positive. Users are very happy with the tool due to its simplicity and speed.'

'Furthermore, the first phase was so successful that, for the second phase, we decided to include the

purchase of goods that are critical to our business, such as routers. '

'Likewise, the return on investment (ROI) has also met our initial expectations. Given all of this, we are already working on the third phase of the project.'

'The next phase will essentially comprise the progressive extension to more product/services and the extension of the tool to every user in Lisbon and the rest of the country. '



Melhores negócios no melhor mercado